



### concierge | 'konsız:z, | noun

French for 'keeper of the keys'.

During the Middle Ages, when castles across Europe hosted visiting nobility, the concierge kept the keys to the castle rooms and ensured the guests had everything they needed during their stay.

Today the word is synonymous with the world of luxury, exclusive locations and decadent requests being met at any cost.

At Asia Concierge, we are the gatekeepers to the region's most exquisite and authentic experiences, thoughtfully curated to reflect each client's unique desires with style, discretion, and a deeply personal touch.



## MISSION STATEMENT

To create experiential travel content that is ahead of the curve, to bring out the very best the destination has to offer in a way that avoids the mainstream and embraces the atypical.

It is time to look at tourism differently.



#### WHO WE ARE ...

"An impassioned group of individuals committed to service excellence, product innovation and the reinvention of the DMC model."

"An entity with over 25 years management experience in Asia that focuses on quality over quantity to make our teams proud of their contribution to the industry."

"A diverse mix of Western nationals collaborating in rich partnership with Asia travel professionals that align with the same vision."

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#### SERVICES

#### **VALUE-DRIVEN**

## BUILT TO SERVE OUR CLIENTS BEYOND THE BOUNDARIES OF LIMITATION

Yes, we are a DMC, but we set the bar high.

We didn't create the company to be just
another tour operator. This is apparent in our
talent recruitment across the group, our
brand positioning, devout attention to detail,
level of creativity and general desire to do
good - that is not only part of our mantra, it
is embedded in our working culture.

We continue to push the boundaries and refuse to confine ourselves to a typical DMC framework. Sure we have competitors, but overall we are different not because we have to be, but because we want to improve and raise standards in the industry.







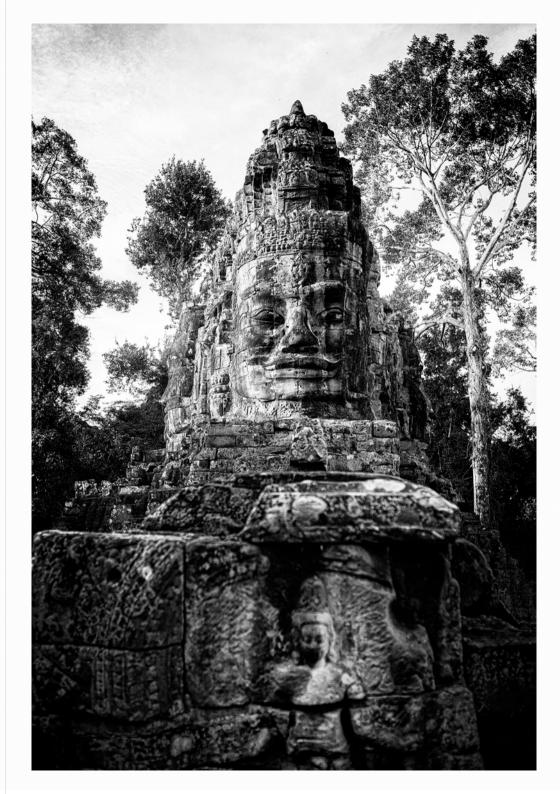
#### SERVICES

#### A FOCUS ON LUXURY?

### WE CONTROL THE NARRATIVE OF WHAT AN EXEMPLARY GUEST EXPERIENCE SHOULD BE.

We all know luxury is subjective and is used as a marketing tool rather than implying an honest understanding of what luxury truly means to the discerning traveller of today.

Asia Concierge lives and breathes the art of travel design. Our ongoing objective is to create and deliver highly personalised travel programs that are filled with high touch elements that, ultimately, money can buy but the the know how, the where and the when can only be applied by a team of professionals that truly understand what it takes to make a difference.





#### SERVICES

#### **OUR PRODUCT**

## **CURATED** TRAVEL EXPERIENCES DELIVER AUTHENTICITY AND A PERSONAL TOUCH.

It is clear to us that the mass tourism, volume driven approach of many operators detracts from the very experience and type of customer we at Asia Concierge wish to encourage.

Sights of particular historical importance and cultural standing will always remain a drawcard for visitors, but they needn't be experienced in the same way. It has to be more personalised and rewarding.

At Asia Concierge our product range has been carefully researched, created, and vetted to address the challenges of over tourism and its impact, to improve both the customer experience as well as the social and cultural implications in destination. This is something we take very seriously.





#### CLIENT FOCUSED SOLUTIONS

#### WE ARE HERE TO MAKE YOU LOOK GOOD ...

CURATED LEISURE TRAVEL DESIGN

SIGNATURE EXPERIENCE PORTFOLIO

COMPLETE DESTINATION EXPERIENCE
MANAGEMENT

BEHIND THE SCENES ACCESS

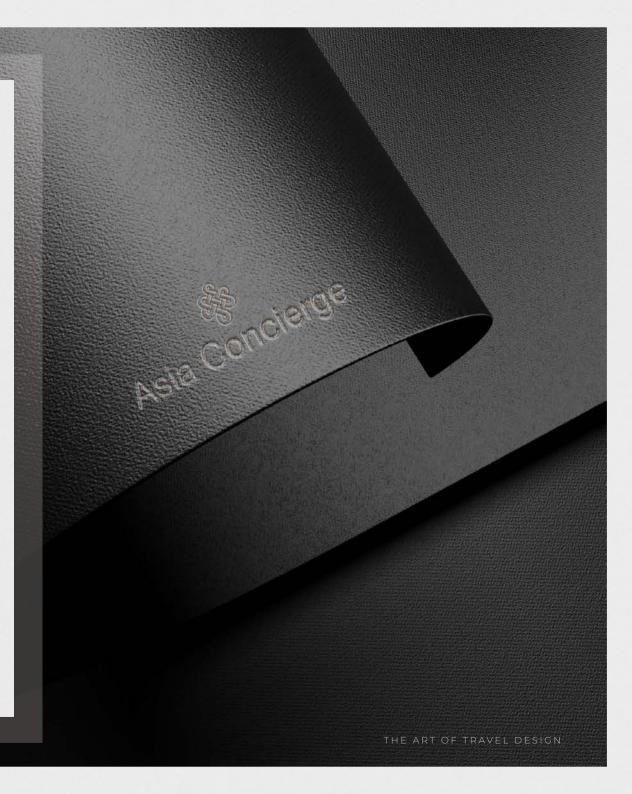
FAST TRACK AIR SIDE

PRIVATE AIR CHARTERS

24 / 7 CUSTOMER SERVICE

**EVENT DESIGN & CREATION** 

SEAMLESS MULTI COUNTRY ARRANGEMENTS



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## Asia Concierge

#### FORMATION

Asia Concierge the brand and its concept was conceived, designed and created.



OUR JOURNEY THUS FAR...

#### SOFT LAUNCH

Asia Concierge was publicly announced with the opening of its offices in Cambodia, Laos and Myanmar.





#### **EXPANSION**

Asia Concierge simultaneously opened its offices in Thailand, Vietnam and Indonesia.



Tokyo, Japan.

JUNE 2023



#### ONGOING GROWTH

Profitable in Year One.
Doubled sales in 2023, to 40% increases in revenue for 2025.
Asia Concierge currently employs over 160 staff across the region.



#### CHINA OPENING

Asia Concierge rebranded its Beijing and Shanghai offices and China joined the Asia Concierge group.

# director profiles

"Asia Concierge is made up of leaders in their field. Having worked together for so long we know each other's strengths and weaknesses and we harness that as a team to collaborate across the broad spectrum of our business."

PROFILE Nicholas Mulley



PROFILE Paul Levrier



**PROFILE** Andreas Grosskinsky



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**PROFILE**Jarrod Stenhouse



**PROFILE** Linda Wang



director profiles

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05



#### NICHOLAS MULLEY IS A CO FOUNDING PARTNER OF THE COMPANY AND BRINGS A WEALTH OF EXPERIENCE TO THE TABLE.

Nicholas has been living and working in Asia for 22 years and counting. As a pilot by education and with a degree in Aviation, a career that involved travel was always on the horizon.

After starting his journey in Myanmar, Nicholas has been fortunate enough to have operated in almost every destination across Asia and in particular, South East Asia. Throughout his career journey, he has lived and operated in Yangon, Ho Chi Minh City, Beijing, Shanghai and Bangkok, which he now calls home.

Having been responsible for the successful expansion and operation of a leading DMC in Asia has allowed him the opportunity to gain a tremendous amount of experience and build a wide internal network with an ongoing passion that he brings to Asia Concierge.

#### **HEADQUARTERS**

Bangkok, Thailand

OFFICES

Bangkok

Chiang Mai

Singapore



#### FILM

Top Gun Yesterday

#### **PLAYLIST**

Metallica Jeff Buckley

#### **DESTINATIONS**

Koh Yao Noi Inle Lake

#### **ACHIEVEMENTS**

Co created Asia Concierge alongside Paul Levrier in 2020 and headed its talent recruitment drive across the region.

#### **EXPERIENCES**

Former Chief Operating Officer of a large DMC in Asia for 15 years. Opened and managed operations in China, Myanmar, Thailand and Singapore.

22 years living and working in tourism in South East Asia.







PAUL LEVRIER IS A CO FOUNDING PARTNER OF THE COMPANY AND THE VISIONARY BEHIND THE BRAND AND ITS CONCEPT.

Paul started his career in travel and tourism in the early '90's after already building considerable knowledge and experience of Asia. Paul was one of the first Western visitors to Vietnam prior to opening to tourism in 1988 (yes, he was fresh out of school) and has been a pioneer of creative travel to the Indochina region since then.

He became a driving force in the growth, expansion and reputation of a leading destination management company in Asia from his base in Ho Chi Minh City for 20 years and is credited with its brand recognition even today.

Paul's qualities as a creative force and a director that can cross multiple boundaries and cultures with a wide skillset has led him to build the foundations of Asia Concierge with a drive to raise standards in the industry.

#### **HEADQUARTERS**

Between Sydney, Australia and Ho Chi Minh City

#### OFFICES

Ho Chi Minh City

Danang

Hanoi

Sydney



#### FILM

Godfather I & II
Schindlers List

#### **PLAYLIST**

Led Zeppelin INXS

#### **DESTINATIONS**

Ha Giang Province Siem Reap

#### **ACHIEVEMENTS**

Co created Asia Concierge alongside Nicholas Mulley in 2020. Developed the brand, concept, all marketing materials and products and spearheaded strategy to go to market.

#### **EXPERIENCES**

Former Partner/Director in a large DMC in Asia for 25 years contributing to its rise and success.

Resided in Vietnam for 21 years.









## ANDREAS GROSSKINSKY SITS ON THE BOARD OF THE COMPANY AND SETS THE STANDARD ON HOW TOURISM SHOULD BE CONDUCTED IN INDONESIA.

Andreas initially began his a travel career in the hotel industry as an apprentice in a small town in South Germany, from where, after a training time in New Orleans, USA, he developed a deep interest in Asia.

In 2002 he dived head first into his first opportunity in inbound management in Myanmar, just when the country was beginning to open up. Since then he has assumed posts in Oman, Malaysia and finally Indonesia, where he has since settled on the island of Bali for fourteen years.

Working in senior management positions in Indonesia, Andreas, like many of us, saw an opportunity for a more refined and specialised travel venture that could add a high degree of value to the industry and where he could play a part in repositioning Bali away from the reliance on large scale tourism.

#### **HEADQUARTERS**

Bali, Indonesia

#### **OFFICES**

Bali

Jakarta

Singapore



#### FILM

Inception

Subway

#### **PLAYLIST**

The Smiths

Bear's Den

#### **DESTINATIONS**

Hoi An

East Sumba

#### **ACHIEVEMENTS**

Came on board with Asia Concierge at launch in 2022 and has since spearheaded refined luxury tourism in Indonesia, taking the experience well beyond the mainstream.

#### **EXPERIENCES**

Former Indonesia General Manager for 10 years. Growing the business to consistent profitability and market expansion. 20 years living and working in tourism in South East Asia.







JARROD STENHOUSE IS OUR DIRECTOR IN JAPAN AND HELMS THE OPERATION OF ASIA'S PRE-EMINENT DESTINATION.

Melbourne born and raised, Jarrod Stenhouse is regarded by many in the industry as being at the forefront of leading Japan through a decade of growth in tourism.

Since starting his foray into Asia as a trip director in 2005, Jarrod went on to pursue Japanese as a second language and was responsible for building and operating one of the most reputable and successful privately owned DMC's in the country.

Since Japan's reopening after the pandemic years, Jarrod returns to his industry roots as Asia Concierge's Japan Country Director, bringing with him a highly respected and experienced senior executive team. Jarrod's love and affiliation with Japan and his deep, cultural and business connections in country ensures a formidable foundation on which growth and prospects are flourishing.

#### **HEADQUARTERS**

Tokyo, Japan

#### **OFFICES**

Tokyo

Kyoto



#### FILM

Taxi Driver

The Departed

#### PLAYLIST

John Coltrane

Underworld

#### **DESTINATIONS**

Mongolia

Bangkok

#### **ACHIEVEMENTS**

Built and created one of the first foreign owned travel companies in Japan in 2005 and grew it to a resounding success before reengaging with former partners to open Asia Concierge.

#### **EXPERIENCES**

20 years living and working in tourism in Japan. Japanese speaker.







## LINDA WANG IS OUR CHINA COUNTRY DIRECTOR AND IS A FIGUREHEAD IN THE INDUSTRY OF TWENTY YEARS.

Linda is one of the country's most respected travel professionals. Before becoming a part of Asia Concierge, Linda worked with other prominent DMC's enabling her to combine her experience of high end leisure travel with an intensive period of Event Management.

Since 2006 Linda has drawn upon her extensive China product knowledge and keen understanding of the travel industry to expand the China office and lead a team that is adept at managing high demand corporate events, as well as creating bespoke itineraries for discerning leisure travelers.

With a distinct eye on the future, Linda also believes the old DMC model has little place in the modern day traveller's mindset and drives to be part of something fresh and innovative to continue to make her mark in the China travel industry as it evolves.

#### **HEADQUARTERS**

Beijing, China

#### **OFFICES**

Beijing

Shanghai



#### FILM

The Shawshank Redemption
Out of Africa

#### **PLAYLIST**

The Beatles

U2

#### **DESTINATIONS**

Gobi Desert

Beijing

#### **ACHIEVEMENTS**

Maintained the China company throughout the pandemic years by pivoting towards domestic corporate travel, until restrictions eased. Reunited with former partners to bring the company under the Asia Concierge brand.

#### **EXPERIENCES**

Built and managed a highly successful DMC in China during 20 years of extended growth in the corporate and high end leisure travel space.





... WE WOULDN'T BE ANYWHERE WITHOUT THEM





# Asia Concierge

WE KNOW ASIA INTIMATELY ...





#### SALES OFFICES

"Our sales network is made up of professionals that are aligned with our culture and values and are impassioned about the company's positioning in a crowded industry."

#### **NORTH AMERICA**

HIDDEN DOORWAYS, A KAA COLLECTION mail@hiddendoorwaystravel.com (+1) 949-487-0572

#### **EXCLUSIVE DESTINATIONS**

lynda.baum@csi-dmc.com (+1) 408 234 7518

#### **UNITED KINGDOM**

#### SARANTA ASSOCIATES

db@sarantaassociates.com (+44) 7775 69 68 67

#### **AUSTRALIA**

#### NUMINOUS LTR

tamara@numinousltr.com (+61) 455 116 832

#### WHERE WE LIVE, WORK AND PLAY

HO CHI MINH CI LUANG PRABAN SIEM REAP BANGKOK SHANGHAI BEIJING YANGON

sales@asia-concierge.com





"A person susceptible to "wanderlust" is not so much addicted to movement as committed to transformation."

PICO IYER

Thank you for choosing to travel with Asia Concierge.

It is our aim to ensure your stay in Asia has not only been highly enjoyable but also enlightening, educational and, possibly, transformational.

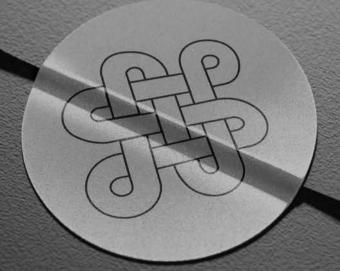
We take great pride to curate travel programs that bring out the very best the country has to offer to visitors and in a way that endeavours to avoid the mainstream and the typical, all the while with a high degree of style and comfort.

We trust your expectations have been met (hopefully exceeded!) and that the memories created on your travels to Asia remain vivid, lasting and fond.

Your time with us has been valuable thank you.

The Asia Concierge Team

asia-concierge.com



THE ART OF TRAVEL DESIGN